



AGENDA

OPEN SESSION

ACTION ITEMS

1. **Approval of the Minutes of July 26, 2023**
Ramsey White, Chair

INFORMATION ITEMS

1. **Legislative Update**
Amy McConkey, Director of State Affairs
Kelly Dockham, Director of Federal Affairs
2. **Development Update**
Michael Andreasen, Vice Chancellor for Development

*Some of the business to be conducted is authorized by the N.C. Open Meetings Law to be conducted in closed session.

**UNC-CHAPEL HILL BOARD OF TRUSTEES
EXTERNAL RELATIONS COMMITTEE MEETING
Open Session Minutes**

July 26, 2023

Committee Chair Ramsey White called the meeting to order at 2:16 p.m. in the Chancellor's Ballroom at the Carolina Inn. Assistant Secretary Chris McClure called the roll. The following committee members were present:

Chair Ramsey White
David L. Boliek, Jr.
Rob Bryan
Marty Kotis
Ralph W. Meekins, Sr.
Vinay Patel
Patrick Ballantine

OPEN SESSION

The following items were presented for action:

Approval of May 17, 2023 Minutes

The committee reviewed and approved the open and closed session minutes of May 17, 2023. Committee Chair White noted that without objection the item approved would be added to the Consent Agenda for the Full Board meeting.

Board of Visitors Charter Revisions

Vice Chancellor Michael Andreasen presented to the committee proposed revisions to the Board of Visitors Charter. Trustee Patel made a motion for approval. The motion was duly seconded and carried.

WUNC Board of Directors Appointments

Vice Chancellor Kamrhan Farwell presented to the committee recommendations for appointments to the WUNC Board of Directors. Chair Boliek made a motion to appoint the following nominees for approval:

- Raul Reis, Dean, UNC Hussman School of Journalism and Media;
- Teresa Artis Neal, Former Trustee; and
- John Preyer, Trustee.

The Chair also included a motion to appoint two remaining at-large members at the September Board of Trustees meeting.

The motion was duly seconded and carried.

The following items were presented for information only:

Legislative Update

Amy McConkey, Director of State Affairs, and Kelly Dockham, Director of Federal Affairs, gave a legislative

UNC-Chapel Hill Board of Trustees
External Relations Committee Meeting
Open Session Minutes
July 26, 2023

update on engagement with the North Carolina Legislature. The floor was opened for questions and comments.

Development Update

Michael Andreasen, Vice Chancellor for Development, presented the Committee with a University Development update.

A copy of this presentation is located in the Office of the Assistant Secretary and at bot.unc.edu.

Board of Visitors Update

The committee heard an informational update from Jesse Cureton, Immediate Past President of the Board of Visitors.

MOTION TO CONVENE IN CLOSED SESSION

On the motion of Trustee Patel, the committee voted to convene in closed session pursuant to North Carolina General Statutes Section 143-318.11(a)(1) and (a)(2).

CLOSED SESSION

The committee convened in closed session. Please see closed session minutes.

A motion was made to return to open session. It was duly seconded and passed.

OPEN SESSION

The committee reconvened in open session.

ADJOURNMENT

There being no further business to come before the committee, Committee Chair White adjourned the meeting at 3:18 p.m. with no objections.

Development Update

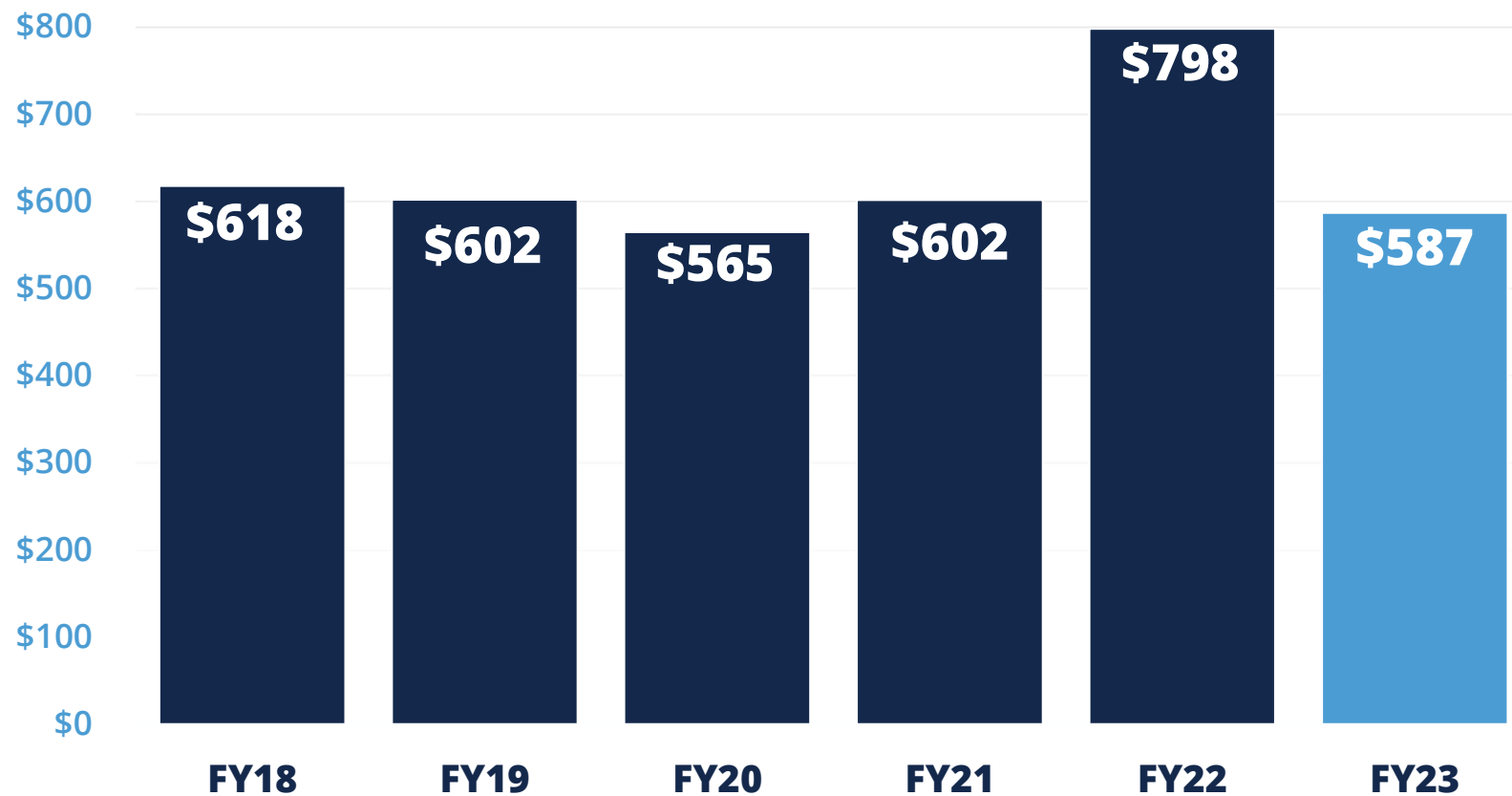
Michael C. Andreasen, Vice Chancellor for Development



THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL

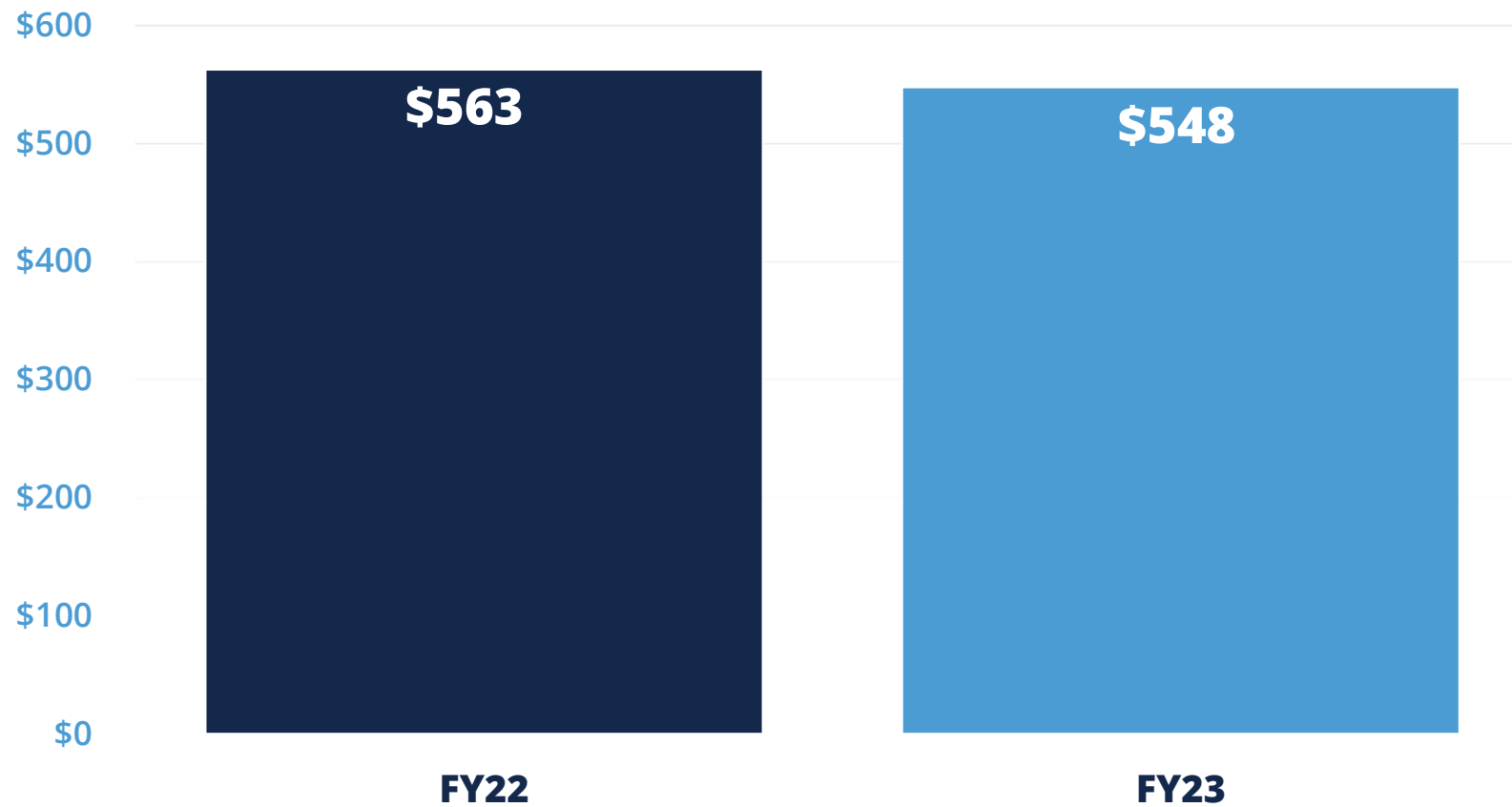
NEW CASH & COMMITMENTS

As of FYE 2023. Amounts in millions.



CASH TOTALS

As of FYE 2023. Amounts in millions.



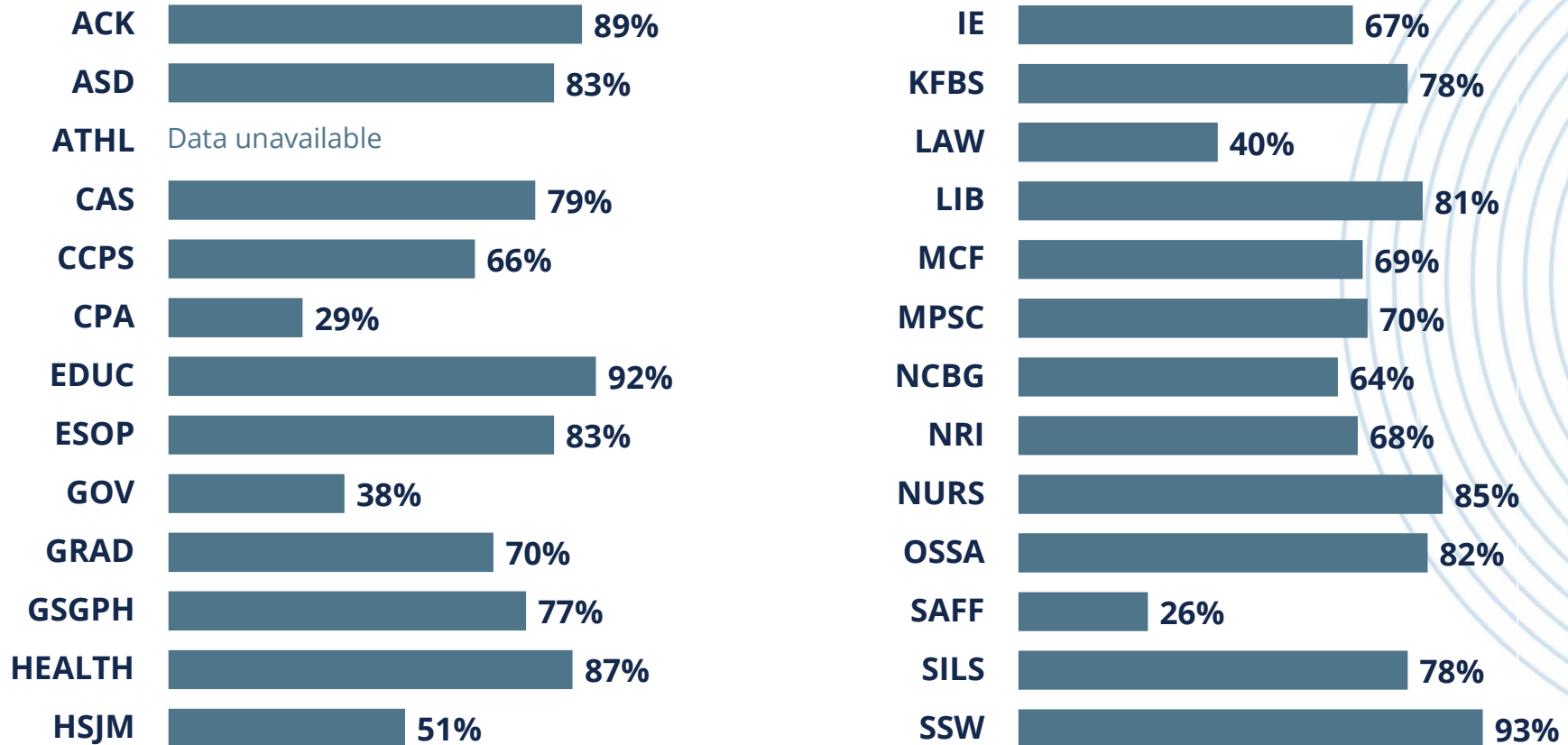
FY23 SCHOOL & UNITS RESULTS

Site	FY23 Commitments
ACK	\$13,178,707
ASD	\$8,698,992
ATHL	\$72,248,345
CAS	\$70,426,073
CCPS	\$166,814
CPA	\$1,048,940
EDUC	\$8,157,340
ESOP	\$19,307,591
GOV	\$4,802,166
GRAD	\$767,351
GSGPH	\$27,542,703
HEALTH	\$206,255,195
HSJM	\$2,896,837

Site	FY23 Commitments
IE	\$2,022,326
KFBS	\$36,224,235
LAW	\$4,019,229
LIB	\$6,088,759
MCF	\$6,579,437
MPSC	\$2,391,676
NCBG	\$4,190,737
NRI	\$623,702
NURS	\$11,674,482
OSSA	\$21,801,111
SAFF	\$1,611,892
SILS	\$2,123,805
SSW	\$10,803,532

FY23 SCHOOL & UNITS RESULTS

Major giving commitments as a percentage of total commitments

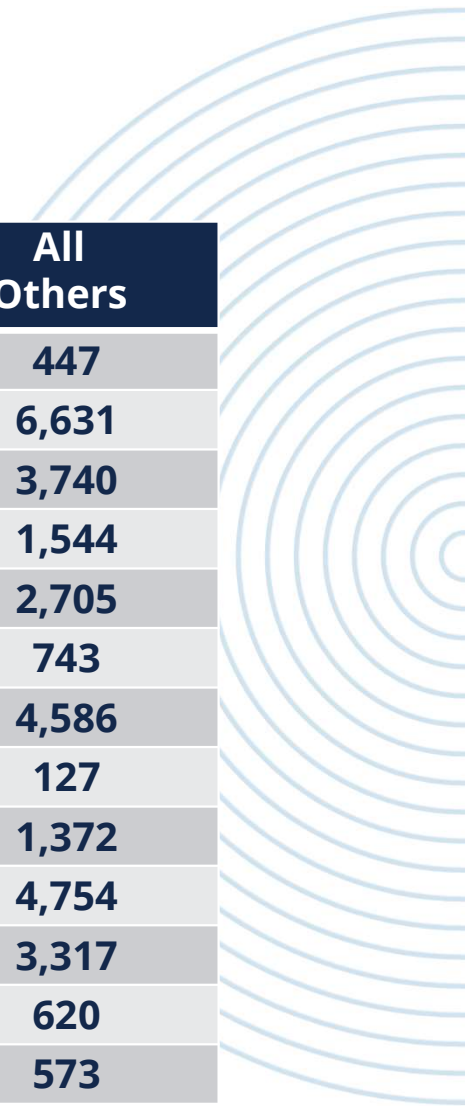


FY23 SCHOOL & UNITS RESULTS

Comparison of annual gifts and major gifts

	Major Gifts	All Others
ACK	8	1,108
ASD	8	1,721
ATHL		
CAS	122	13,432
CCPS	1	252
CPA	2	1,034
EDUC	12	1,326
ESOP	29	1,327
GOV	5	1,367
GRAD	3	397
GSGPH	55	2,905
HEALTH	330	26,966
HSJM	8	1,861

	Major Gifts	All Others
IE	8	447
KFBS	66	6,631
LAW	7	3,740
LIB	5	1,544
MCF	8	2,705
MPSC	8	743
NCBG	1	4,586
NRI	2	127
NURS	4	1,372
OSSA	60	4,754
SAFF	3	3,317
SILS	7	620
SSW	11	573



Counting Changes



Minimum age for counting bequests increased to 65.

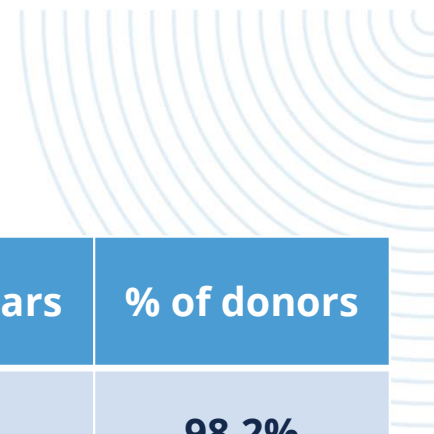


Grants from another university or nonprofit may no longer count if originally part of a government research grant.



UNC will track “non-conforming gifts” to show impact of counting changes.

CAMPAIGN BREAKDOWN



98.2%

of donors gave under \$100K, representing 6.6% of the total dollars

1.8%

of donors gave over \$100K, representing 93.4% of total dollars

734

donors gave at the \$1M+ level, including 159 gifts of \$5m+

Transaction Amount	% of dollars	% of donors
<\$100K	6.6%	98.2%
\$100K-999K	16.5%	1.4%
\$1M-\$4.9M	24.8%	0.3%
\$5M+	52%	0.1%

Note: Does not include Educational Foundation giving.

Development Update

Michael C. Andreasen, Vice Chancellor for Development



THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL