



# Development Report FY 2015

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<b>Cash Received:</b>	<b>9/19/14</b>	<b>9/19/13</b>	<b>Variance</b>	<b>% Change</b>
Gifts	\$25,249,058	\$18,795,642	\$6,453,416	34%
Grants	\$16,012,010	\$15,871,028	\$ 140,982	1%
<b>Total Cash Received:</b>	<b>\$41,261,068</b>	<b>\$34,666,670</b>	<b>\$6,594,398</b>	<b>19%</b>
<b>New Cash and Commitments:</b>				
	\$41,987,539	\$32,691,331	\$9,296,208	28%
<b>In the Pipeline:</b>				
	<b>Prospect</b>	<b>Intent</b>	<b>Proposal</b>	
	\$97,484,626	\$97,405,447	\$128,328,360	