

THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL  
BOARD OF TRUSTEES  
EXTERNAL RELATIONS COMMITTEE  
Wednesday, March 26, 2014  
4:15 - 5:30 p.m.  
The Carolina Inn – Hill Ballroom North

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OPEN SESSION

FOR INFORMATION ONLY

(No formal action is requested at this time)

1. WUNC Update  
*Connie Walker, General Manager*
2. Communications Update  
*Joel Curran, Vice Chancellor for Communications and Public Affairs*
3. Development Update (Attachment A)  
*David Routh, Vice Chancellor for Development*

\*Some of the business to be conducted is authorized by the N.C. Open Meetings Law to be conducted in closed session.

Committee Members  
Donald (Don) Williams Curtis, Chair  
Alston Gardner, Vice Chair  
Haywood Cochrane  
Charles Duckett  
Dwight Stone  
*Administrative Liaison:*  
*David Routh, Vice Chancellor for University Development*



THE UNIVERSITY  
of NORTH CAROLINA  
at CHAPEL HILL

# Development Report

## FY 2014 Progress Report

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Cash Received:	3/17/14	3/17/13	Variance	% Change
Gifts	\$101,428,596	\$88,998,949	\$12,429,647	14%
Grants	\$ 88,989,151	\$ 95,280,215	(\$6,291,067)	-7%
<b>Total Cash Received:</b>	<b>\$190,417,747</b>	<b>\$184,279,167</b>	<b>\$6,138,580</b>	<b>3%</b>

### New Cash and Commitments:

	\$206,444,550	\$195,592,090	\$10,852,460	6%
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# Total Cash

Group: Grand Total All Groups	Dollars Current FY	Dollars Previous FY	Percent Change	Grants Current FY	Grants Last FY	Percent Change
<b>Academic Affairs</b>	<b>\$34,116,011</b>	\$34,280,181	0%	<b>\$13,296,358</b>	\$13,847,592	-4%
Ackland Art Museum	\$705,744	\$479,220	47%	\$36,500	\$101,000	-64%
College of Arts & Sciences	\$15,651,017	\$14,571,909	7%	\$11,079,709	\$11,011,951	1%
Graduate School	\$168,302	\$190,396	-12%			0%
Kenan-Flagler Business School	\$7,453,055	\$9,044,355	-18%	\$458,808	\$412,530	11%
Morehead Planetarium and Science Center	\$569,728	\$886,453	-36%	\$131,433	\$51,000	158%
NC Botanical Garden	\$538,101	\$548,970	-2%			0%
School of Education	\$2,927,036	\$448,093	553%	\$246,357	\$604,345	-59%
School of Government	\$1,089,390	\$898,921	21%	\$265,886	\$253,218	5%
School of Information & Library Science	\$307,448	\$221,446	39%	\$45,600	\$90,024	-49%
School of Journalism & Mass Communication	\$2,116,988	\$2,752,245	-23%	\$42,388	\$70,569	-40%
School of Law	\$1,116,613	\$2,092,722	-47%	\$301,864	\$82,000	268%
School of Social Work	\$503,720	\$592,742	-15%	\$211,800	\$1,111,966	-81%
University Library	\$968,870	\$1,552,707	-38%	\$476,014	\$58,989	707%
<b>Health Affairs</b>	<b>\$33,839,373</b>	\$21,426,034	58%	<b>\$70,244,723</b>	\$77,150,033	-9%
Eshelman School of Pharmacy	\$3,848,761	\$1,197,067	222%	\$2,830,042	\$2,070,979	37%
Frank Porter Graham Child Development Institute	\$59,983	\$12,312	387%	\$4,276,763	\$3,515,272	22%
Gillings School of Global Public Health	\$10,971,321	\$2,761,859	297%	\$7,930,021	\$11,142,965	-29%
Health Affairs	\$12,945	\$16,170	-20%	\$7,021,707	\$7,752,634	-9%
Health Sciences Library	\$50,325	\$298,967	-83%	\$0	\$6,000	-100%
Institute for the Environment	\$225,280	\$156,292	44%	\$335,677	\$265,108	27%
Lineberger Comprehensive Cancer Center	\$3,085,371	\$2,575,313	20%	\$7,561,185	\$7,324,766	3%
Medical Foundation	\$8,304,849	\$8,565,267	-3%			0%
Nutrition Research Institute	\$443,383	\$118,456	274%			0%
School of Dentistry	\$2,530,466	\$1,713,107	48%	\$963,578	\$606,469	59%
School of Medicine	\$3,477,639	\$3,443,622	1%	\$38,295,092	\$40,834,040	-6%
School of Nursing	\$829,050	\$567,602	46%	\$1,030,658	\$3,631,801	-72%
<b>Other</b>	<b>\$18,517,952</b>	\$17,228,191	7%	<b>\$5,448,080</b>	\$4,282,593	27%
Administrative Units	\$525,215	\$210,913	149%			0%
Carolina Center for Public Service	\$1,949,155	\$27,285	7044%			0%
Carolina Performing Arts	\$563,695	\$655,918	-14%	\$0	\$800,000	-100%
Chancellor	\$1,383,433	\$3,063,274	-55%			0%
Department of Athletics	\$2,181,542	\$1,002,986	118%			0%
Friday Center	\$36,605	\$38,475	-5%			0%
GAA Alumni Center	\$330	\$445	-26%			0%
Morehead-Cain Foundation	\$2,678,389	\$1,355,947	98%			0%
Office of International Affairs	\$158,756	\$691,006	-77%	\$0	\$115,300	-100%
Provost	\$580,029	\$722,768	-20%	\$4,690,941	\$2,792,930	68%
Scholarships & Student Aid	\$4,890,665	\$6,266,593	-22%			0%
Sonja Haynes Stone Center for Black Culture and History	\$50,611	\$50,364	0%			0%
Student Affairs	\$763,530	\$422,691	81%			0%
Unallocated	\$190,217	\$1,116,883	-83%			0%
University Development Office	\$2,206,893	\$1,274,870	73%			0%
University Press	\$13,000	\$81,744	-84%			0%
WUNC-FM	\$345,887	\$246,031	41%	\$757,139	\$574,363	32%
<b>Grand Totals:</b>	<b>\$86,473,336</b>	\$72,934,407	19%	<b>\$88,989,161</b>	\$95,280,218	-7%
Ed Foundation as of 1/31/14	<b>\$14,955,260</b>	\$16,064,542	-7%			



# Commitments

Sites	Prior FYTD Total Committed	Total Committed	Gifts	Private Grants	Total Current	Pledges	Irrevocable Gifts	Revocable Gifts	Total Future
<b>Academic Affairs</b>	<b>\$48,732,693</b>	<b>\$60,075,355</b>	<b>\$26,824,466</b>	<b>\$13,296,358</b>	<b>\$40,120,824</b>	<b>\$9,596,522</b>	<b>\$2,921,008</b>	<b>\$7,437,000</b>	<b>\$19,954,531</b>
Ackland Art Museum	\$529,427	\$531,627	\$493,262	\$36,500	\$529,762	\$1,865	\$0	\$0	\$1,865
College of Arts & Sciences	\$24,847,231	\$27,390,383	\$11,381,491	\$11,079,709	\$22,461,199	\$2,584,555	\$394,629	\$1,950,000	\$4,929,183
Graduate School	\$208,711	\$141,593	\$120,802	\$0	\$120,802	\$20,791	\$0	\$0	\$20,791
Kenan-Flagler Business	\$10,979,860	\$11,988,524	\$6,695,744	\$458,808	\$7,154,552	\$2,090,085	\$1,093,886	\$1,650,000	\$4,833,972
Morehead Planetarium and	\$871,350	\$667,006	\$522,153	\$131,433	\$653,586	\$3,420	\$0	\$10,000	\$13,420
NC Botanical Garden	\$652,431	\$459,170	\$453,315	\$0	\$453,315	\$5,855	\$0	\$0	\$5,855
School of Education	\$890,612	\$3,150,117	\$2,818,259	\$246,357	\$3,064,616	\$13,501	\$0	\$72,000	\$85,501
School of Government	\$1,042,969	\$1,362,816	\$942,689	\$265,886	\$1,208,575	\$154,241	\$0	\$0	\$154,241
School of Information &	\$494,287	\$2,720,403	\$166,153	\$45,600	\$211,753	\$8,650	\$100,000	\$2,400,000	\$2,508,650
School of Journalism &	\$1,968,622	\$5,473,402	\$899,424	\$42,388	\$941,812	\$4,526,591	\$0	\$5,000	\$4,531,591
School of Law	\$2,743,725	\$2,298,517	\$874,810	\$301,864	\$1,176,674	\$171,843	\$0	\$950,000	\$1,121,843
School of Social Work	\$1,797,813	\$2,048,720	\$498,309	\$211,800	\$710,108	\$6,119	\$1,332,494	\$0	\$1,338,612
University Library	\$1,705,655	\$1,843,076	\$958,056	\$476,014	\$1,434,070	\$9,006	\$0	\$400,000	\$409,006
<b>Health Affairs</b>	<b>\$110,235,892</b>	<b>\$113,514,785</b>	<b>\$24,784,333</b>	<b>\$70,244,723</b>	<b>\$95,029,056</b>	<b>\$6,653,541</b>	<b>\$1,088,188</b>	<b>\$10,744,000</b>	<b>\$18,485,729</b>
Eshelman School of	\$3,518,183	\$6,646,793	\$3,801,296	\$2,830,042	\$6,631,338	\$15,455	\$0	\$0	\$15,455
Frank Porter Graham Child	\$3,634,840	\$4,336,452	\$59,689	\$4,276,763	\$4,336,452	\$0	\$0	\$0	\$0
Gillings School of Global	\$14,302,103	\$18,873,224	\$6,118,161	\$7,930,021	\$14,048,182	\$3,825,042	\$0	\$1,000,000	\$4,825,042
Health Affairs	\$8,053,258	\$7,034,632	\$12,925	\$7,021,707	\$7,034,632	\$0	\$0	\$0	\$0
Health Sciences Library	\$300,663	\$390,432	\$48,087	\$0	\$48,087	\$2,345	\$0	\$340,000	\$342,345
Institute for the Environment	\$959,204	\$569,981	\$133,470	\$335,677	\$469,147	\$100,834	\$0	\$0	\$100,834
Lineberger Comprehensive	\$11,568,973	\$12,222,850	\$2,710,312	\$7,561,185	\$10,271,497	\$255,517	\$48,837	\$1,647,000	\$1,951,353
Medical Foundation	\$9,937,280	\$11,207,666	\$6,653,361	\$0	\$6,653,361	\$1,807,305	\$0	\$2,747,000	\$4,554,305
Nutrition Research Institute	\$15,192	\$310,174	\$310,174	\$0	\$310,174	\$0	\$0	\$0	\$0
School of Dentistry	\$2,385,238	\$8,337,764	\$1,738,696	\$963,578	\$2,702,274	\$609,190	\$1,016,300	\$4,010,000	\$5,635,490
School of Medicine	\$49,289,660	\$41,214,890	\$2,392,951	\$38,295,092	\$40,688,043	\$3,796	\$23,051	\$500,000	\$526,847
School of Nursing	\$6,271,298	\$2,369,927	\$805,211	\$1,030,658	\$1,835,869	\$34,059	\$0	\$500,000	\$534,059
<b>Other</b>	<b>\$25,733,505</b>	<b>\$22,610,357</b>	<b>\$14,818,050</b>	<b>\$5,448,080</b>	<b>\$20,266,130</b>	<b>\$1,090,739</b>	<b>\$0</b>	<b>\$1,253,488</b>	<b>\$2,344,227</b>
Administrative Units	\$15,427	\$525,873	\$525,153	\$0	\$525,153	\$720	\$0	\$0	\$720
Carolina Center for Public	\$25,830	\$1,948,721	\$1,947,496	\$0	\$1,947,496	\$1,225	\$0	\$0	\$1,225
Carolina Performing Arts	\$1,408,838	\$576,830	\$532,568	\$0	\$532,568	\$44,263	\$0	\$0	\$44,263
Chancellor	\$374,262	\$136,433	\$136,433	\$0	\$136,433	\$0	\$0	\$0	\$0
Department of Athletics	\$941,989	\$2,215,744	\$2,178,062	\$0	\$2,178,062	\$37,682	\$0	\$0	\$37,682
Friday Center	\$1,801	\$35,910	\$35,825	\$0	\$35,825	\$85	\$0	\$0	\$85
GAA Alumni Center	\$245	\$330	\$330	\$0	\$330	\$0	\$0	\$0	\$0
Morehead-Cain Foundation	\$1,293,560	\$4,346,416	\$2,568,604	\$0	\$2,568,604	\$702,812	\$0	\$1,075,000	\$1,777,812
Office of International Affairs	\$293,864	\$151,416	\$150,896	\$0	\$150,896	\$520	\$0	\$0	\$520
Provost	\$4,543,889	\$5,258,041	\$542,786	\$4,690,941	\$5,233,727	\$24,314	\$0	\$0	\$24,314
Scholarships & Student Aid	\$14,035,282	\$3,352,805	\$3,125,265	\$0	\$3,125,265	\$49,052	\$0	\$178,488	\$227,540
Sonja Haynes Stone Center	\$43,781	\$46,571	\$45,331	\$0	\$45,331	\$1,240	\$0	\$0	\$1,240
Student Affairs	\$426,314	\$528,995	\$462,453	\$0	\$462,453	\$66,542	\$0	\$0	\$66,542
Unallocated	\$94,449	\$191,096	\$107,815	\$0	\$107,815	\$83,281	\$0	\$0	\$83,281
University Development	\$1,420,704	\$2,244,770	\$2,172,170	\$0	\$2,172,170	\$72,600	\$0	\$0	\$72,600
University Press	\$81,744	\$13,000	\$13,000	\$0	\$13,000	\$0	\$0	\$0	\$0
WUNC-FM	\$731,526	\$1,037,406	\$273,863	\$757,139	\$1,031,002	\$6,403	\$0	\$0	\$6,403
<b>Total</b>	<b>\$184,702,090</b>	<b>\$196,200,497</b>	<b>\$66,426,849</b>	<b>\$88,989,161</b>	<b>\$155,416,010</b>	<b>\$17,340,803</b>	<b>\$4,009,196</b>	<b>19,434,488</b>	<b>\$40,784,487</b>