

THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL
BOARD OF TRUSTEES
EXTERNAL RELATIONS COMMITTEE
Wednesday, May 21, 2014
4:15 - 5:30 p.m.
The Carolina Inn – Chancellor’s Ballroom East

OPEN SESSION

FOR INFORMATION ONLY

(No formal action is requested at this time)

1. Federal Affairs Introduction
Beau Mills, Director, Federal Affairs
2. Communications Update
Joel Curran, Vice Chancellor for Communications and Public Affairs
3. Development Update (Attachment A)
David Routh, Vice Chancellor for University Development

*Some of the business to be conducted is authorized by the N.C. Open Meetings Law to be conducted in closed session.

Committee Members
Donald (Don) Williams Curtis, Chair
Alston Gardner, Vice Chair
Haywood Cochrane
Charles Duckett
Dwight Stone
Administrative Liaison:
David Routh, Vice Chancellor for University Development



Development Report FY 2014

Cash Received:	5/5/14	5/5/13	Variance	% Change
Gifts	\$119,711,671	\$100,965,862	\$18,745,809	19%
Grants	\$106,071,927	\$109,928,617	(\$3,856,690)	-4%
Total Cash Received:	\$225,783,598	\$210,894,479	\$14,889,119	7%
New Cash and Commitments:				
	\$244,090,718	\$217,290,272	\$26,800,446	12%
In the Pipeline:				
	Prospect	Intent	Proposal	
	\$113,467,001	\$274,646,408	\$253,650,931	



THE UNIVERSITY
of NORTH CAROLINA
at CHAPEL HILL

Total Cash

Group: Grand Total All Groups	Dollars Current FY	Dollars Previous FY	Percent Change	Grants Current FY	Grants Last FY	Percent Change
Academic Affairs	\$38,394,200	\$37,628,041	2%	\$14,486,387	\$14,890,191	-3%
Ackland Art Museum	\$884,954	\$558,741	58%	\$36,500	\$101,000	-64%
College of Arts & Sciences	\$17,248,528	\$15,902,604	8%	\$12,053,597	\$11,857,704	2%
Graduate School	\$249,250	\$229,020	9%			0%
Kenan-Flagler Business School	\$9,186,097	\$9,664,786	-5%	\$462,316	\$434,057	7%
Morehead Planetarium and Science Center	\$650,366	\$1,034,937	-37%	\$131,433	\$51,000	158%
NC Botanical Garden	\$590,006	\$611,120	-3%			0%
School of Education	\$2,958,246	\$467,317	533%	\$246,357	\$604,345	-59%
School of Government	\$1,173,722	\$930,441	26%	\$328,886	\$253,218	30%
School of Information & Library Science	\$353,799	\$243,583	45%	\$75,600	\$134,024	-44%
School of Journalism & Mass Communication	\$2,174,562	\$3,265,269	-33%	\$42,388	\$139,974	-70%
School of Law	\$1,334,403	\$2,295,151	-42%	\$301,864	\$83,000	264%
School of Social Work	\$565,051	\$753,263	-25%	\$331,433	\$1,172,880	-72%
University Library	\$1,025,215	\$1,671,807	-39%	\$476,014	\$58,989	707%
Health Affairs	\$40,971,323	\$23,919,246	71%	\$85,008,120	\$89,533,226	-5%
Eshelman School of Pharmacy	\$6,918,465	\$1,224,403	465%	\$3,070,566	\$3,006,860	2%
Frank Porter Graham Child Development Institute	\$61,546	\$12,385	397%	\$4,461,554	\$3,834,867	16%
Gillings School of Global Public Health	\$11,263,749	\$3,022,091	273%	\$9,690,260	\$12,788,687	-24%
Health Affairs	\$24,245	\$21,290	14%	\$8,860,559	\$8,325,671	6%
Health Sciences Library	\$52,641	\$303,613	-83%	\$0	\$6,000	-100%
Institute for the Environment	\$234,016	\$179,126	31%	\$598,885	\$442,152	35%
Lineberger Comprehensive Cancer Center	\$3,748,677	\$2,817,618	33%	\$9,639,614	\$7,760,787	24%
Medical Foundation	\$10,998,566	\$10,075,511	9%			0%
Nutrition Research Institute	\$448,933	\$120,426	273%	\$103,500	\$0	100%
School of Dentistry	\$2,696,997	\$1,897,050	42%	\$963,578	\$673,527	43%
School of Medicine	\$3,671,110	\$3,651,387	1%	\$46,536,953	\$48,968,085	-5%
School of Nursing	\$852,380	\$594,345	43%	\$1,082,652	\$3,726,591	-71%
Other	\$21,370,337	\$20,149,570	6%	\$6,577,420	\$5,505,200	19%
Administrative Units	\$525,229	\$213,580	146%			0%
Carolina Center for Public Service	\$1,997,843	\$2,044,813	-2%			0%
Carolina Performing Arts	\$724,973	\$756,978	-4%	\$0	\$800,000	-100%
Chancellor	\$1,997,067	\$3,067,881	-35%			0%
Department of Athletics	\$2,271,007	\$1,186,379	91%			0%
Friday Center	\$36,860	\$38,845	-5%			0%
Morehead-Cain Foundation	\$2,853,009	\$1,390,918	105%			0%
Office of International Affairs	\$165,215	\$816,443	-80%	\$0	\$115,300	-100%
Provost	\$772,523	\$782,223	-1%	\$5,820,281	\$4,015,537	45%
Scholarships & Student Aid	\$6,320,400	\$6,409,400	-1%			0%
Sonja Haynes Stone Center for Black Culture and History	\$53,591	\$62,122	-14%			0%
Student Affairs	\$780,705	\$485,025	61%			0%
Unallocated	\$218,032	\$1,172,613	-81%			0%
University Development Office	\$2,241,600	\$1,368,005	64%			0%
University Press	\$13,000	\$81,744	-84%			0%
WUNC-FM	\$399,283	\$272,601	46%	\$757,139	\$574,363	32%
Grand Totals:	\$100,735,860	\$81,696,856	23%	\$106,071,927	\$109,928,617	-4%

Ed Foundation as of 3/31/14

\$18,975,811 \$19,269,006 -2%



New Cash and Commitments

Sites	% Change Prior FY	Prior FYTD Total Committed	Total Committed	Gifts	Private Grants	Total Current	Pledges	Irrevocable Gifts	Revocable Gifts	Total Future
<i>Academic Affairs</i>	11%	\$59,215,499	\$65,866,597	\$30,050,746	\$14,486,387	\$44,537,133	\$10,312,456	\$2,921,008	\$8,096,000	\$21,329,464
Ackland Art Museum	22%	\$608,210	\$740,801	\$672,146	\$36,500	\$708,646	\$32,155	\$0	\$0	\$32,155
College of Arts & Sciences	-7%	\$32,193,122	\$29,969,877	\$12,471,758	\$12,053,597	\$24,525,354	\$3,049,894	\$394,629	\$2,000,000	\$5,444,523
Graduate School	-11%	\$242,406	\$216,422	\$190,486	\$0	\$190,486	\$25,936	\$0	\$0	\$25,936
Kenan-Flagler Business	9%	\$12,846,706	\$13,992,038	\$7,985,592	\$462,316	\$8,447,908	\$2,221,244	\$1,093,886	\$2,229,000	\$5,544,130
Morehead Planetarium and	-29%	\$973,229	\$686,371	\$542,708	\$131,433	\$674,141	\$2,230	\$0	\$10,000	\$12,230
NC Botanical Garden	-28%	\$710,557	\$510,972	\$504,675	\$0	\$504,675	\$6,298	\$0	\$0	\$6,298
School of Education	242%	\$930,045	\$3,179,603	\$2,849,030	\$246,357	\$3,095,387	\$12,216	\$0	\$72,000	\$84,216
School of Government	39%	\$1,067,400	\$1,479,451	\$1,014,339	\$328,886	\$1,343,225	\$136,226	\$0	\$0	\$136,226
School of Information &	442%	\$515,610	\$2,794,870	\$211,065	\$75,600	\$286,665	\$8,205	\$100,000	\$2,400,000	\$2,508,205
School of Journalism &	155%	\$2,174,052	\$5,533,495	\$953,431	\$42,388	\$995,819	\$4,532,676	\$0	\$5,000	\$4,537,676
School of Law	-15%	\$3,113,863	\$2,632,078	\$1,084,187	\$301,864	\$1,386,051	\$266,027	\$0	\$980,000	\$1,246,027
School of Social Work	10%	\$2,018,823	\$2,229,795	\$559,220	\$331,433	\$890,653	\$6,649	\$1,332,494	\$0	\$1,339,142
University Library	4%	\$1,821,476	\$1,900,823	\$1,012,110	\$476,014	\$1,488,124	\$12,700	\$0	\$400,000	\$412,700
<i>Health Affairs</i>	19%	\$118,793,349	\$141,144,252	\$31,620,275	\$85,008,120	\$116,628,395	\$8,130,091	\$1,126,766	\$15,259,000	\$24,515,857
Eshelman School of	146%	\$4,047,472	\$9,960,925	\$6,870,189	\$3,070,566	\$9,940,755	\$20,170	\$0	\$0	\$20,170
Frank Porter Graham Child	18%	\$3,846,867	\$4,522,743	\$61,189	\$4,461,554	\$4,522,743	\$0	\$0	\$0	\$0
Gillings School of Global	51%	\$15,496,709	\$23,425,381	\$6,396,282	\$9,690,260	\$16,086,542	\$4,338,839	\$0	\$3,000,000	\$7,338,839
Health Affairs	6%	\$8,346,981	\$8,884,784	\$24,225	\$8,860,559	\$8,884,784	\$0	\$0	\$0	\$0
Health Sciences Library	36%	\$303,593	\$411,960	\$49,865	\$0	\$49,865	\$22,095	\$0	\$340,000	\$362,095
Institute for the Environment	-18%	\$1,024,016	\$842,174	\$142,156	\$598,885	\$741,041	\$101,134	\$0	\$0	\$101,134
Lineberger Comprehensive	33%	\$11,874,727	\$15,837,883	\$3,344,351	\$9,639,614	\$12,983,965	\$1,158,082	\$48,837	\$1,647,000	\$2,853,919
Medical Foundation	49%	\$10,912,284	\$16,301,458	\$9,211,426	\$0	\$9,211,426	\$1,828,032	\$0	\$5,262,000	\$7,090,032
Nutrition Research Institute	2379%	\$16,912	\$419,224	\$315,724	\$103,500	\$419,224	\$0	\$0	\$0	\$0
School of Dentistry	233%	\$2,542,496	\$8,460,564	\$1,833,295	\$963,578	\$2,796,873	\$628,391	\$1,025,300	\$4,010,000	\$5,663,691
School of Medicine	-8%	\$54,036,139	\$49,641,018	\$2,547,234	\$46,536,953	\$49,084,187	\$4,201	\$52,630	\$500,000	\$556,831
School of Nursing	-62%	\$6,345,153	\$2,436,137	\$824,338	\$1,082,652	\$1,906,990	\$29,147	\$0	\$500,000	\$529,147
<i>Other</i>	-5%	\$28,391,424	\$26,835,816	\$17,554,006	\$6,577,420	\$24,131,426	\$1,300,902	\$0	\$1,403,488	\$2,704,390
Administrative Units	2808%	\$18,089	\$525,973	\$525,153	\$0	\$525,153	\$820	\$0	\$0	\$820
Carolina Center for Public	-2%	\$2,040,983	\$1,999,404	\$1,995,634	\$0	\$1,995,634	\$3,770	\$0	\$0	\$3,770
Carolina Performing Arts	-51%	\$1,502,192	\$732,333	\$692,546	\$0	\$692,546	\$39,788	\$0	\$0	\$39,788
Chancellor	120%	\$342,173	\$751,567	\$750,067	\$0	\$750,067	\$1,500	\$0	\$0	\$1,500
Department of Athletics	104%	\$1,122,912	\$2,292,229	\$2,247,207	\$0	\$2,247,207	\$45,022	\$0	\$0	\$45,022
Friday Center	-8%	\$38,925	\$35,995	\$35,910	\$0	\$35,910	\$85	\$0	\$0	\$85
Morehead-Cain Foundation	242%	\$1,320,676	\$4,516,900	\$2,741,734	\$0	\$2,741,734	\$700,167	\$0	\$1,075,000	\$1,775,167
Office of International Affairs	-62%	\$419,218	\$157,326	\$157,001	\$0	\$157,001	\$325	\$0	\$0	\$325
Provost	47%	\$4,578,547	\$6,747,620	\$735,496	\$5,820,281	\$6,555,777	\$191,843	\$0	\$0	\$191,843
Scholarships & Student Aid	-65%	\$14,108,340	\$4,886,346	\$4,512,836	\$0	\$4,512,836	\$45,021	\$0	\$328,488	\$373,509
Sonja Haynes Stone Center	-6%	\$54,071	\$50,591	\$47,761	\$0	\$47,761	\$2,830	\$0	\$0	\$2,830
Student Affairs	14%	\$471,199	\$536,964	\$470,427	\$0	\$470,427	\$66,537	\$0	\$0	\$66,537
Unallocated	98%	\$120,687	\$238,625	\$136,379	\$0	\$136,379	\$102,246	\$0	\$0	\$102,246
University Development	59%	\$1,429,799	\$2,273,429	\$2,178,572	\$0	\$2,178,572	\$94,857	\$0	\$0	\$94,857
University Press	-84%	\$81,744	\$13,000	\$13,000	\$0	\$13,000	\$0	\$0	\$0	\$0
WUNC-FM	45%	\$741,869	\$1,077,514	\$314,284	\$757,139	\$1,071,423	\$6,091	\$0	\$0	\$6,091
Total	13%	\$206,400,272	\$233,846,665	\$79,225,027	\$106,071,927	\$185,296,955	\$19,743,448	\$4,047,775	24,758,488	\$48,549,711
Ed Foundation as of 2/1/14	-6%	\$10,890,000	\$10,244,053							