

**The University of North Carolina at Chapel Hill  
Board of Trustees Meeting  
November 16, 2011**

Development Report  
Executive Summary

- FY12 Progress Report

	<u>11/14/11</u>	<u>11/14/10</u>	<u>% change</u>
○ Gifts Received	\$71,247,010	\$78,293,418	-9%
○ Donors	25,532	26,898	-5%
○ New commitments (new cash & pledges)	\$87,169,412	\$83,206,032	5%

- NOTES

- \$226,063,788 proposals in the pipeline.
- Averaging \$19.4 Million in new commitments per month.