



# Development Report

## FY 2014 Final (Estimated Final)

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<b>Cash Received:</b>	<b>6/30/14</b>	<b>6/30/13</b>	<b>Variance</b>	<b>% Change</b>
Gifts	\$158,124,366	\$125,930,090	\$32,194,276	26%
Grants	\$139,365,502	\$146,837,096	(\$7,471,594)	-5%
<b>Total Cash Received:</b>	<b>\$297,489,868</b>	<b>\$272,767,186</b>	<b>\$24,722,682</b>	<b>9%</b>
<b>New Cash and Commitments:</b>				
	\$310,017,745	\$284,279,400	\$25,738,345	9%
<b>In the Pipeline:</b>				
	<b>Prospect</b>	<b>Intent</b>	<b>Proposal</b>	
	\$114,864,856	\$283,600,918	\$271,432,956	